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Ms. Judy Silcox, CTC, CCTE

Key Account Director - Government
Global Sales, InterContinental Hotels
Group Americas



Judy is an industry veteran with over 40 years of airline, travel agency and hospitality sales experience. She started her career in Honolulu, Hawaii at Pan American World Airways and spent ten years in Reservations and Ticket Offices followed by four years as a Sato Agent serving the Navy and Marine Corps on base in Hawaii and supported the JPPSO at Pearl Harbor. Moving back to the mainland in support of her husband's career, she managed leisure oriented Travel Agencies in Denver and Dallas for the next five years.

Judy returned to SatoTravel, Arlington VA., in 1987 as a corporate employee until 9/11/2001. She served as: Manager Leisure Travel; Client Service Representative; Manager – Navy Contract Services; Manager – Contract Services/Operations Support; Director - Military/Government Support Services; and Director – Accounting Services. Judy served as the Project Manager for the US Navy wide Government Lodging Program and was responsible for continuous improvement of the Bachelor Quarters Central Reservation System as well as Project Manager – Assisted the US Navy in transition of Government credit cards and resolution of issues that surfaced due to the Congressional mandate requiring audits of all accounting data prior to payments of invoices.

After a year hiatus, Judy worked as a contractor for Northrop Grumman Mission Systems on their GovTrip proposal team and was quickly hired away by InterContinental Hotels Group. At IHG she is responsible for the mega Government Travel Agency transient business, the CWT/SatoTravel program, US Navy Elite and the FedRooms program. She served as co-chair for the FedRooms Hotel Council. She has been a member of the Society of Government Travel Professionals Supplier Council for the past six years and now is co-chair of the Supplier Council and a Board of Director. She is also on the Passenger Travel Supplier Council for the National Defense Transportation Association.

In 1985 she earned her CTC (Certified Travel Counselor) and in August of 2005 she received her CCTE (Certified Corporate Travel Executive) at the National Business Travel Association Conference in San Diego.

She is the proud mother of LCDR Kimo Silcox, pilot Fleet Logistics Support Squadron (VR) 51 Kaneohe Hawaii and a 1999 USNA graduate.