

Course Title: Transportation and Logistics Services (T&LS) Category Management

Abstract: The session shall provide an overview of Category Management principles employed by the Office of Management and Budget to drive the government towards managing spend on a whole of government basis. Terms like “spend under management”, “demand management” and “supplier relationship management” will be discussed within the context of overall category management. The approach towards identifying and documenting “Best In Class” contracts will also be explained. Finally, the session shall include a discussion on how the T&LS team identifies Category Management initiatives as well as an overview of current initiatives within the category.

Organization: Office of The Secretary of Defense

Website: <https://www.acq.osd.mil/log/tp/>

Instructor(s): Stephen Lord

Steve has 25 years of experience as a transporter and logistician within the Department of Defense. He has held various jobs within Army Materiel Command, Surface Deployment and Distribution Command, Naval Logistics Support Center, and the Department of the Army. In his current position within the Office of the Secretary of Defense’s Logistics & Materiel Readiness Office, Mr Lord is responsible for a wide variety of programs. In addition to assisting the Transportation & Logistics Category Manager, Mr. Lord is responsible for the Department’s Personal Property Program, Military Mail, Transportation Financial Auditability, and Metrics.

Kevin Kachinski

Kevin is a senior logistician and organizational leader with over 30 years of experience earned from assignments with Office of Secretary of Defense (OSD), Special Operations, Multinational Forces and the Interagency. He leverages his decades of government service and leadership experience in supply chain management and logistics operations to provide the Defense Logistics Agency with customer focused full spectrum logistics solutions. Throughout his career, Kevin deployed around the globe as a logistics expert and crisis response manager in support of combat, contingency and humanitarian assistance missions. Kevin is currently supporting OSD, Logistics & Materiel Readiness Office as the Government-Wide Category Manager for Transportation and Logistics Services.

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