

Course Title: LTL (Less-Than-Truckload) Trucking and US Government Traffic; It Ain't Easy!

Abstract: LTL carriers specialize in transporting shipments weighing from 150 pounds to 10,000 pounds. Since individual shipments do not often fill up an entire trailer, LTL carriers operate terminal systems to consolidate and deconsolidate shipments. Thus, their operations are quite different from those of truckload carriers who primarily transport freight from shipper to consignee using the same vehicle.

In this session you will learn more about how LTL freight moves from origin to destination and why the characteristics of the freight itself—its density, handling, stowability and liability—including its packaging, as well as proper commodity descriptions on the bill of lading, are important to the LTL carrier for it to ensure safe and efficient movement of the goods.

Through this course, you will gain a better understanding of LTL operations, which will enable you to better work with your carriers to facilitate the DoD supply chain.

Organization: National Motor Freight Traffic Association, Inc. (NMFTA)

NMFTA is a non-profit membership association with over 500 motor carrier members. In addition to publishing the National Motor Freight Classification® (NMFC®), NMFTA issues and publishes the Standard Carrier Alpha Codes (SCAC®), Standard Point Location Codes® (SPLC) and educates both the public and government regarding the LTL industry and the challenges faced by its members.

Website: www.nmfta.org

Instructors:**Don Newell**

Don Newell was a member of the Commodity Classification Standards Board (CCSB), the autonomous board that maintains and updates the NMFC, for 10 years prior to his recent retirement. Before coming to NMFTA, Don spent 28 years with a major national LTL carrier where he managed the company's Weighing and Research (W&R) programs.

An expert in providing classification interpretations to carriers, shippers and 3PLs, Newell joined NMFTA in 2004, where he developed and implemented their W&R educational programs. For the last several years he has represented NMFTA at a variety of conferences and meetings. He continues to represent NMFTA and the LTL industry as a consultant.

Jeff Cooper

Jeff Cooper recently joined NMFTA's Classification group. He brings 29 years of LTL experience to NMFTA. 14 of those years were as a Regional W&R Manager with a large regional LTL carrier.

Cooper was hired by NMFTA in December of 2017 as a W&R Specialist. His carrier operational experience is a valuable resource for the CCSB. He has taken a leadership role in providing expert classification advice to carriers, shippers and 3PLs.

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