

Course Title: Stakeholder Roles in Defining Requirements**Abstract:**

Provide insights into the Requirements Definition process and the stakeholders' (government and Industry) roles in defining a requirement in anticipation of shaping the solicitation. This session explains the 7 Steps in the Service Acquisition Process beginning with Forming the Team through Performance Management.

Organization: USTRANSCOM - TCAQ

Website: <https://ww2.ustranscom.mil/>

Instructor(s): William Henderson

Mr. William Henderson is Chief, Sealift Procurement Branch, in the Sealift Services Division at USTRANSCOM where he manages the Universal Services Contract (USC-8), a program consisting 28 commercial ocean carrier contracts valued at \$2.9B. Prior to his current position, Mr. Henderson was Chief, Domestic Airlift Branch within the Contract Airlift Division at USTRANSCOM. He was responsible for 31 Domestic Charter and Air Terminal and Ground Handling Services contracts valued over \$650M. Mr. Henderson was also Chief, CENTCOM/PACOM S&RTS Branch, in the Specialized Transportation and Support Division for USTRANSCOM from May 2015 through March 2017. He was responsible for managing 15 Stevedoring and Related Terminal Services Contracts valued over \$150M. Mr. Henderson worked for the US Army Surface Deployment and Distribution Command (SDDC) at Scott AFB, Illinois from June 2009 to December 2013, where he was a team lead for a variety of service and IT contracts. Prior to the position at SDDC, he was a contract specialist in the Sealift Branch, Sealift Services Division at USTRANSCOM from April 2007 to June 2009.

He began his contracting career in June 1994 at the 437th Contracting Squadron, Charleston Air Force Base, South Carolina as an enlisted member of the U.S. Air Force. In September 1995, he was reassigned to the 375th Contracting Squadron, Scott Air Force Base, Illinois, where he worked as a contract specialist and contracting officer buying various goods, services and construction. He concluded his service in the 375th CONS as Deputy, Services Flight Chief from June 2002 to October 2003. Mr. Henderson retired from the U.S. Air Force in January 2004, after 22 years of honorable service where he held numerous assignments as an Aircraft Armament Systems Specialist and Contract Specialist. Mr. Henderson holds a Bachelor's Degree in Business Management from Park University and a Master's Degree in Procurement and Acquisition Management from Webster University. He is Level III certified in Contracting.

Instructor(s): Will Fugate

Will Fugate, is the Services Acquisition Management for USTRANSCOM Strategic Lift, USTRANSCOM Acquisition Directorate, Scott Air Force Base, IL. He is responsible for the successful acquisition strategy and execution of the Universal Services Contract (USC), Voluntary Intermodal Sealift Agreement (VISA), MultiModal (MM) contract, global stevedoring requirements and the Strategic Port program.

Mr. Fugate earned a bachelor's degree in economics and finance and master's degree in management and leadership. Additionally, Mr. Fugate holds supply chain management and advance program in logistics & technology certificates.

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